

**FIG. 1**

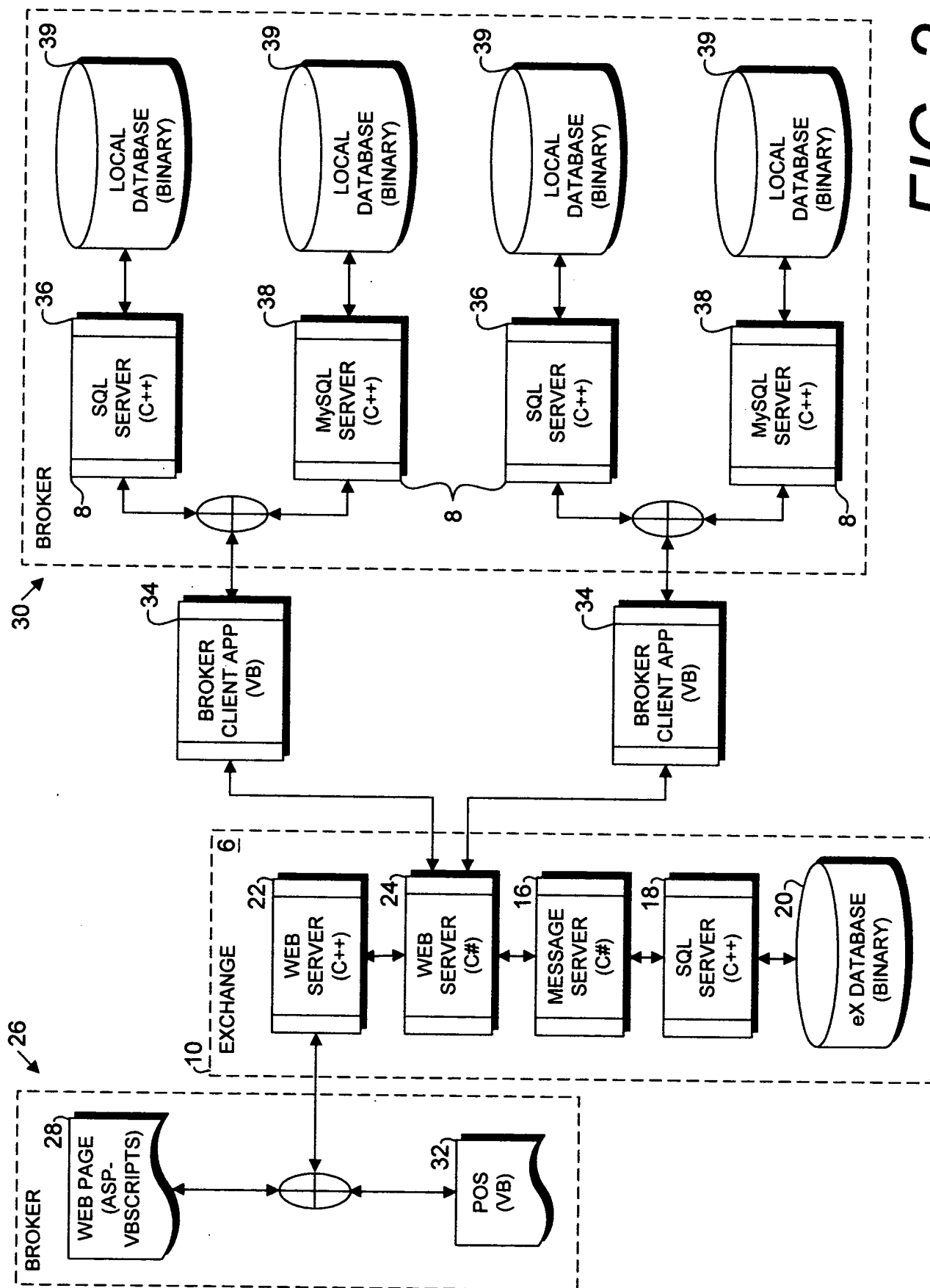
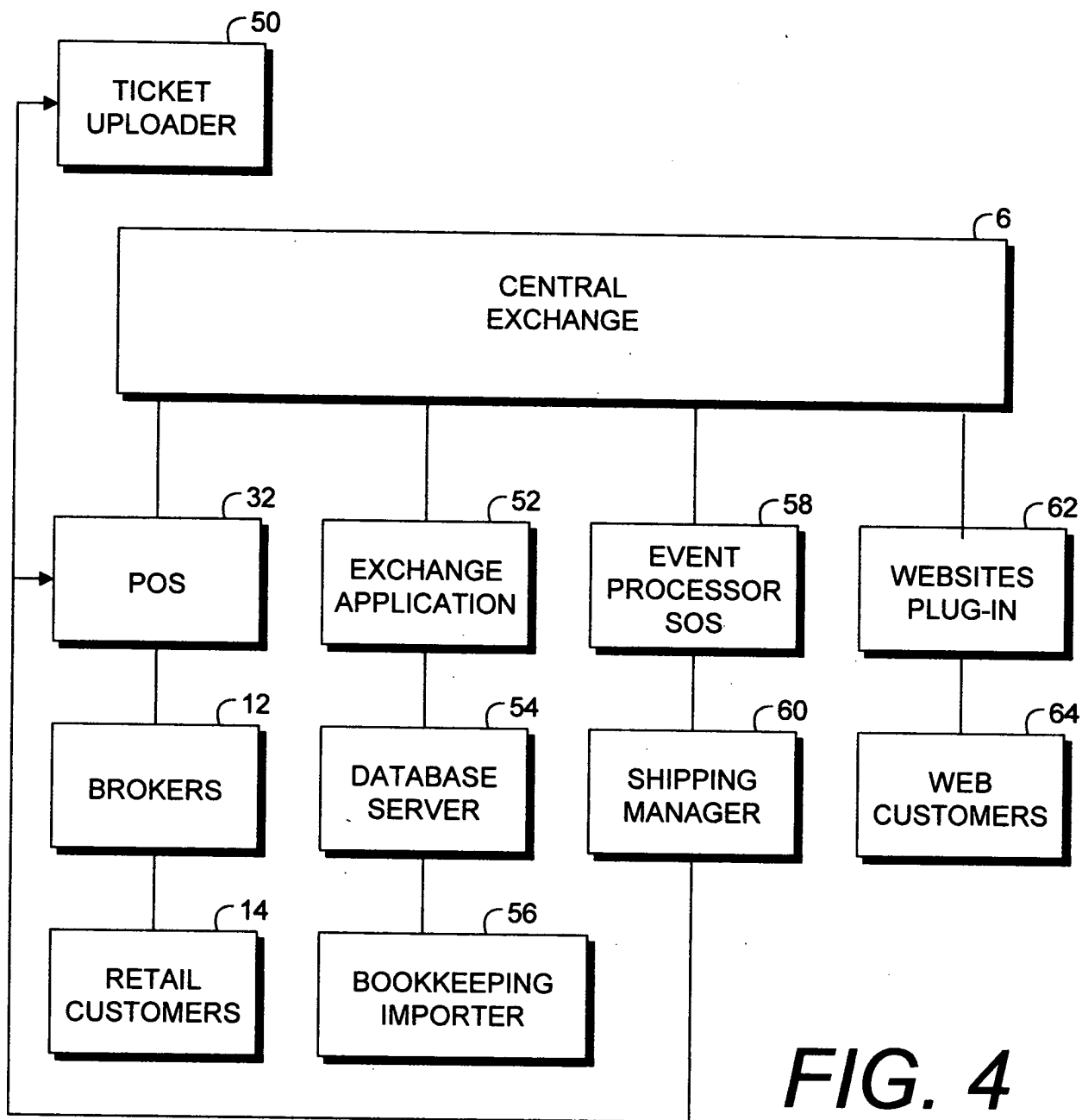
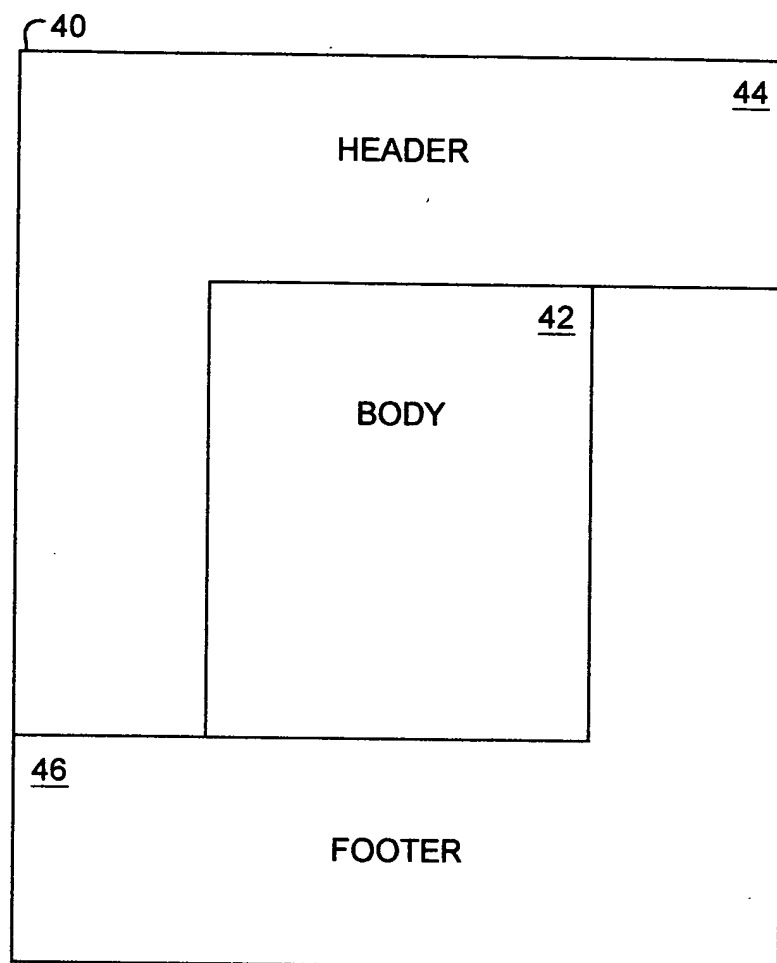


FIG. 2

RULE	EFFECTS	WHERE	TYPE
Show my ticket group(s) everywhere	My Tickets	Everywhere	Show Mode
Show my ticket group(s) on my website	My Tickets	My Website	Show Mode
Don't show my ticket group(s) on my website	My Tickets	My Website	Show Mode
Show my ticket group(s) on this broker's website	My Tickets	Others Website	Show Mode
Don't show my ticket group(s) on this broker's website	My Tickets	Others Website	Show Mode
Show my ticket group(s) on my eXchange	My Tickets	My eXchange	Show Mode
Don't show my ticket group(s) on my eXchange	My Tickets	My eXchange	Show Mode
Show my ticket group(s) on this broker's eXchange	My Tickets	Others eXchange	Show Mode
Don't show my ticket group(s) on this broker's eXchange	My Tickets	Others eXchange	Show Mode
Show this broker's ticket group(s) on my website	Others Tickets	My Website	Show Mode
Don't show this broker's ticket group(s) on my website	Others Tickets	My Website	Show Mode
Show this broker's ticket group(s) on my eXchange	Others Tickets	My eXchange	Show Mode
Don't show this broker's ticket group(s) on my eXchange	Others Tickets	My eXchange	Show Mode
Markup my ticket group(s) on my website	My Tickets	My Website	Markup
Markup this broker's ticket group(s) on my website	Others Tickets	My Website	Markup
Only show my ticket group(s) on my website	My Tickets/Others Tickets	My Website	Show Mode
Only show my ticket group(s) on my eXchange	My Tickets/Others Tickets	My eXchange	Show Mode
Don't show any ticket group(s) on my website	My Tickets/Others Tickets	My Website	Show Mode
Don't show any ticket group(s) on my eXchange	My Tickets/Others Tickets	My eXchange	Show Mode
Only show my ticket group(s) on my website (Qty Limited)	My Tickets/Others Tickets	My Website	Show Mode

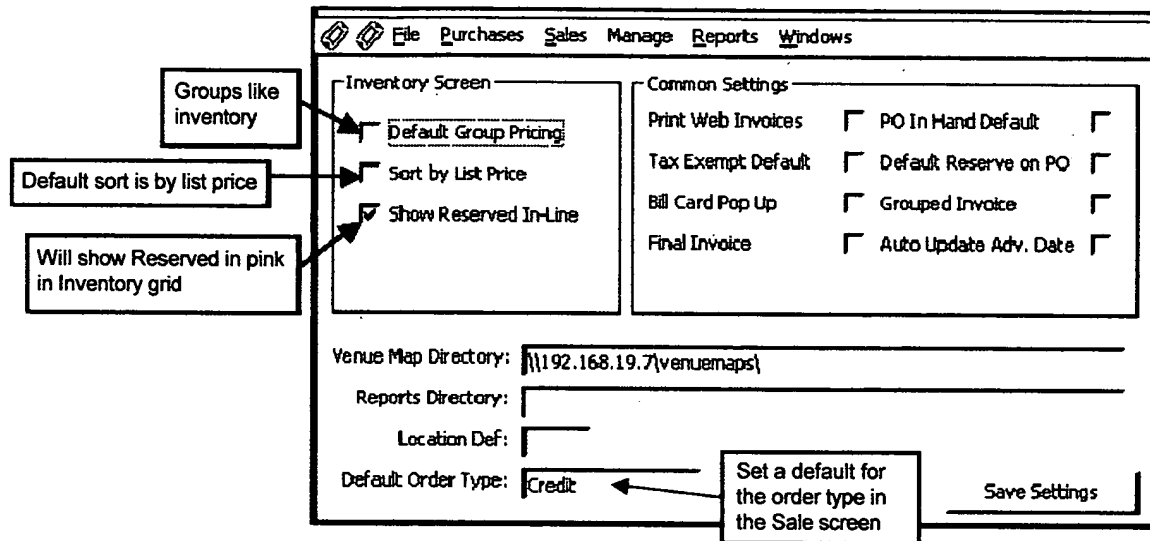
FIG. 3





***FIG. 5***

Ultra:



**FIG. 11**

Enterprise:

File Purchases Sales Manage Reports Windows Help

Inventory Screen

☐ Default Group Pricing  
☒ Sort by List Price  
☒ Show Reserved In-Line

Venue Map Path:   
Report Path:   
TicketsNow Path:   
Fax Auth. Comments:

Broker Information

Name:   
Address:   
City:   
State:  Zip Code:   
Phone #:   
Fax #:   
☒ Show this info on invoices

Invoice Disclaimer

Line 1:   
Line 2:   
Line 3:   
Line 4:   
Sig:

Miscellaneous

Print Web Invoices: ☒ Auto Complete Sales: ☐  
Tax Exempt Default: ☒ Bill Card pop up: ☒  
Edit Handling Fee: ☒ Grouped Invoice: ☐  
Handling Default:  Cust Fax on Invoices: ☒  
Location Default:  Cust P2 on Invoices: ☒  
Handling Text:  Cust Cel on Invoices: ☒  
Notify me about new Enterprise versions: ☒

Customer Requirements

☒ Upper Case ☒ Last Name  
☐ Fax ☒ City  
☐ E-Mail ☒ Referral

Left:   
Right:   
Top:   
Bottom:

Save

Automatically Print Invoices received from Web Orders

FIG. 12

## Purchases

### 1. New PO

Complete this portion first, contains payment method

File Purchases Sales Manage Reports Windows Help

Payment Information

Payment: ☐ Check ☐ Credit Card ☐ Total PO Amount:  Set Reserve:  SELECT EVENTS

Credit Card:  Reference No:  Reserved To:

Check No:  Location:  Representative:  PO# / Date:

Event Listing

Date	Event	Venue	EVENT_ID	VENUE_ID

Customer Information

ID:

First/Last Name:

Company:

Address:

City, State, Zip:

Phone:  Phone(2):

Date of Birth:  Driver's It:

History  Clear  Add/Search (F5)

Venue Map (F2)  Print PO (F4)  Quote  Adv. Quote  Complete PO (F10)  PO Notes  Close  PO  Events

Click the "Select Events" button

\*TIP: for adding a season of tickets, multiple events with the same venue can be selected and taken into the PO at once, in this instance, do a broad search

File Purchases Sales Manage Reports Windows Help

Headliner Name:  Search  Close

Venue Name:  Add  Add to PO

Event Date:  Show Headliners With No Events ☐

Event Name:

Use Ctrl/Shift MultiSelect ☐

Event	Venue	Event	VENUE_ID
2003 NHL All Star Saturday Only	Office Depot Center (Hockey)	Saturday, 02/01	321
2003 NHL All Star Saturday & Sunday	Office Depot Center (Hockey)	Saturday, 02/01	321
2003 NHL All Star Sunday Only	Office Depot Center (Hockey)	Sunday, 02/02	321

Cost:  Over:

Totals:

Delete  Save  Clear  Last Tr

After searching for the desired Event, highlight the event(s) and Select "Add to PO"

File Purchases Sales Manage Reports Windows Help

Phone:  Address:  Cust ID:

First Name:  Email:  Notes:

Last Name:  City:  CC No:

Company:  Zip:  Search  Change Set (F3)

Cust Type:  State:  Clear  Choose to Merge

CustID	First Name	Last Name	Company	Phone	Phone2	City
13	FRED	FLINTSTONE	some company	555-555-1212		Everland Park

are required

Customer Information

ID:

First/Last Name:

Company:

Address:

City, State, Zip:

Phone:  Phone(2):

Date of Birth:  Driver's It:

History  Clear  Add/Search (F5)

Venue Map (F2)  Print PO (F4)  Quote  Adv. Quote  Complete PO (F10)  PO Notes  Close  PO  Events

Section:  Row:

First Seat:  Qty:  Odd/Even ☐ Wholesale ☐

Face:  List:  Wholesale:

Cost:  Over:

Totals:

Delete  Save  Clear  Last Tr

Type in portion of search criteria for customer, Select "Add/Search"

Select the correct customer from the results by double clicking on the line, this will move the customer info into the PO

Select "Odd/Even" for venues where seat # skip

Enterprise POS

Customer not found.

OK

"Overs" allows you to split the cost of the tickets... i.e. Tickets are bought for a total cost of \$50 (\$40 is due to a credit card and \$10 is due to the person as an "over"). This would break the payments through QuickBooks into a \$40 liability to the credit card and \$10 as an "over".

When complete select "Save"

FIG. 13



## 2. Search POs

[illegible]

FIG. 14

### 3. Create Mass PO Tickets

**Input New Inventory**

Search/Event Selection

Headliner: NHL All Star Game (NHL) ☐ Show Expired

Event: 02/01/03 TBA 2003 NHL All Star Saturday Only

Venue: NATIONAL CENTER

Event Date: 2/11/03 Event Search

---

Session: E

Row:

First Seat:

Quantity: 1 ☐ Odd/Even

☒ In Hand ☐ Web

☐ Wholesale ☐ Exchange

Seating Desc:

Confirmation #:

Face: List Price:

Cost: Buyer Over:

Item Status: OPEN

Location:

Ticket Buyer:

When view has been complete, Select "Create and Add to Mass PO"

**Ela Purchases Sales Manage Reports Windows Help**

5 rows							
Section	Row	Seat	Event	Event Date	Cost	Overs	Sold For
E	04		2003 NHL All Star Saturday	02/01/03 - TBA	\$0.00	\$0.00	\$0.00
E	04		2003 NHL All Star Saturday	02/01/03 - TBA	\$0.00	\$0.00	\$0.00
E	04		2003 NHL All Star Saturday	02/01/03 - TBA	\$0.00	\$0.00	\$0.00
E	04		2003 NHL All Star Saturday	02/01/03 - TBA	\$0.00	\$0.00	\$0.00
E	04		2003 NHL All Star Saturday	02/01/03 - TBA	\$0.00	\$0.00	\$0.00

☒ Cost  
☐ Overs

Update Selected Rows  
 Delete Selected Rows  
 Refresh

---

**Customer Information**

ID:

First/Last Name:  First MI:

Company:

Address:

City, State, Zip:

Phone:  Phone(2):

Date of Birth:  Driver's #:

History Close Add/Search (F5)

---

**Payment Type:** Credit Card

Credit Card:

Check No.:

Total PO Amount: \$0.00

Reference No.:

Location:

Representative: Jerry

Purchase Date: 1/22/2003

Please verify the Purchase Date to ensure accurate accounting numbers.

Select "Purchase"

Select Tickets

<p>Select "Yes" to sell the tickets now. You will then be taken to the Sales, Inventory screen</p>	<p><b>Sell Tickets?</b></p> <p>Would you like to add these tickets to your shopping cart to sell them now?</p> <p><u>Yes</u>      <u>No</u></p>
--	---

**FIG. 15**

**Use to search for Mass POs, Advanced Quotes or Cancelled POs.**

**FIG. 16**

**FIG. 16**

## 5. Advanced Quotes

File Purchases Sales Manage Reports Windows

- 6

Review Sold Tickets on Advanced Quotes

Tasks

- Fnd PO's (CTRL-F) ...
- Print PO (CTRL-P) ..
- View PO (CTRL-V) ..
- View Mass PO (CTRL-M)

PO	Event	Event Date	Venue	AvgFace	AvgCost	AvgSddFol	Section	Row	Seats	Customer
40547	Dallas Cowboys vs Dallas Cowboys	11/24/2002	Texas Stadium	\$0.00	\$0.00	\$0.00	06	38	105-106	ROBERT MARSHALL
44177	George Strait	2/28/2003	Freedom Hall Center	\$0.00	\$84.87	\$150.00	SEC 11	6	07-08	TICKETMASTER TICKET
44177	George Strait	2/28/2003	Freedom Hall Center	\$0.00	\$55.63	\$180.00	SEC 11	8	07-08	TICKETMASTER TICKET
40325	Halspray	12/3/2002	Nell Simon Theatre	\$0.00	\$0.00	\$200.00	ORCH	5	17-19	WARREN KANTOR
42157	Phish	2/18/2003	Peppi Center End	\$0.00	\$42.11	\$50.00	308	15	10-11	PHISH FAN CLUB
42157	Phish	2/18/2003	Peppi Center End	\$0.00	\$42.11	\$50.00	308	16	10-11	PHISH FAN CLUB
42129	Phish	2/18/2003	Peppi Center End	\$0.00	\$42.20	\$50.00	308	11	09-12	PHISH FAN CLUB
42129	Phish	2/18/2003	Peppi Center End	\$0.00	\$42.20	\$50.00	308	12	09-12	PHISH FAN CLUB
38320	Riding Stones	10/12/2002	Ford Field (Stones)	\$90.00	\$107.27	\$107.27	105	31	01-10	TICKETMASTER TICKET
43017	St. Louis Rams vs San Francisco 49ers	12/30/2002	Edward Jones Dome	\$0.00	\$0.00	\$0.00		1	10	NICK METZGER
43017	St. Louis Rams vs San Francisco 49ers	12/30/2002	Edward Jones Dome	\$0.00	\$0.00	\$0.00	405	1	04-05	NICK METZGER

### Tasks

Find PO's (CTRL-F) ...

Print PO (CTRL-P) ...

View PO (CTRL-V) ...

View Mass PO (CTRL-M) ...

Ability to Search for a particular PO, Print the PO and view the PO

\* For tickets sold on an Advanced Quote, PO must be complete for accounting purposes.

FIG. 17

## 6. PO Queue

Contains queued data from Non-Real Time sales off the Exchange, which can be edited and matched against an event and then completed into a Completed PO.

File Purchases Sales Manage Reports Windows																																			
Search																																			
Event:		Event Date:		Search	Print Invoice																														
Venue:		Assigned To:	UNASSIGNED	Clear	Trader Import																														
<p>Queued Purchase Orders - Double Click to Edit</p> <table border="1"> <thead> <tr> <th>Assigned To</th> <th>Ref No</th> <th>Inv ID</th> <th>Event</th> <th>Venue</th> <th>Event Date - Time</th> <th>Old Seating</th> <th>Qty</th> <th>Cost</th> <th>Face</th> <th>Sold For</th> <th>Purchased From</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>												Assigned To	Ref No	Inv ID	Event	Venue	Event Date - Time	Old Seating	Qty	Cost	Face	Sold For	Purchased From												
Assigned To	Ref No	Inv ID	Event	Venue	Event Date - Time	Old Seating	Qty	Cost	Face	Sold For	Purchased From																								
<p>Event: CMT Flameworlthy Video Music</p> <p>Event Date: 4/7/2003</p> <p>State: <input type="checkbox"/></p> <p>Search</p> <p>Add Event</p> <p>Venue:</p> <p>City:</p> <p>Show Expired: <input type="checkbox"/></p> <p>Clear</p>																																			
<p>Events</p> <table border="1"> <thead> <tr> <th>Event</th> <th>Venue</th> <th>Event Date</th> <th>Event Time</th> <th>City &amp; State</th> <th>Event ID</th> </tr> </thead> <tbody> <tr> <td>CMT Flameworlthy Video Music Awards</td> <td>Gaylord Entertainment</td> <td>04/07/03</td> <td>8:00 PM</td> <td>Nashville, TN</td> <td>222105</td> </tr> </tbody> </table>												Event	Venue	Event Date	Event Time	City & State	Event ID	CMT Flameworlthy Video Music Awards	Gaylord Entertainment	04/07/03	8:00 PM	Nashville, TN	222105												
Event	Venue	Event Date	Event Time	City & State	Event ID																														
CMT Flameworlthy Video Music Awards	Gaylord Entertainment	04/07/03	8:00 PM	Nashville, TN	222105																														

FIG. 18

# Sales

## 1. Pending Pre Orders

File Purchases Sales Manage Reports Windows

Event

Venue

Event Date

Customer

Sales Rep

Search

Status

Assigned To

Web Only

Print

PRE ORDERS

8 Orders (F3 to Sort F4 to Find H, F9 to Find PD, F11 to Print Grid)

Status

Assigned To

Web Only

Type	Sales Rep	Customer	Event	Venue	Event Date	ET Qty	Seating	Sold For	Sold Date	Referral	Comment
ADV JENNY	SOME COMPANY	ADV JENNY	TSI DAVE RING	A Musical Journey	12/12/2003	2	ADV	\$50.00	1/22/2003	BLAH2	
ADV JENNY	SOME COMPANY	ADV JENNY	TSI DAVE RING	Alton Jackson	12/12/2003	2	ADV	\$25.00	1/22/2003	Current Customer	
ADV JAKE	TICKET SOLUTIONS	ADV JAKE	10000 Maribee		12/12/2003	2	ADV	\$100.00	1/22/2003	Current Customer	
ADV JENNY	MOVIE STAR KEVIN	ADV JENNY	Super Bowl		1/26/2003	2	ADV	\$125.00	9/10/2002	TEST	
ADV JAKE	MOVIE STAR KEVIN	ADV JAKE	Super Bowl		1/26/2003	2	ADV	\$250.00	1/16/2003	Current Customer	KKbhp449y9bduygbhy
ADV STEVEK	HAMMER U, INC	ADV STEVEK	Super Bowl		2/2/2003	2	ADV	\$200.00	11/15/2002	Current Customer	Lower Level Endzone
ADV JAKE	MATT WATSON	ADV JAKE	1964 the Tibble		10/12/2003	2	ADV	\$200.00	1/15/2002	KQRC 98.9 THE	
ADV JAKE	MATT WATSON	ADV JAKE	1964 the Tibble		10/12/2003	2	ADV	\$125.00	10/16/2002		

Enter search criteria & select "Search"

Notes

Delivery Date

Status

Assigned To

UNASSIGNED

Venue Map

Payments

Cancel Order

Once an order has been selected, various options will become available

Notes

Delivery Date

Status

Assigned To

UNASSIGNED

Venue Map

Payments

Cancel Order

FIG. 19

## 2. Order Completion

Print By		Filter		Payments		Edi 5ed		Pg to Find Pto			
Invoice #	Status	ALL									
Orders to Complete											
Status	ID	Sat Date	Company	First Name	Last Name	Total	Payment	Shipping	Sales Rep	Tracking #	Comments
OPEN	283	11/20/02	TSI	DAVE	RING	\$300.00	Credit Card	Fed-Ex Two Day	Dave		include msp
OPEN	284	11/20/02	TSI	DAVE	RING	\$0.00	Cash	WHL Call	Dave		
OPEN	285	11/20/02	TSI	DAVE	RING	\$216.00	Credit Card	Fed-Ex International	Dave		
OPEN	286	11/21/02	MOVIE STAR	KEVIN	SPACEY	\$125.00	Cash	Fed-Ex Standard	Dave		
OPEN	287	11/22/02	HAMMER-J.	STEVE	RAMINSH	\$615.00	Deposit	Fed-Ex Priority	Dave		
OPEN	288	11/27/02	TSI	DAVE	RING	\$425.00	Multiple	Fed-Ex Standard	Dave		
OPEN	289	12/02/02	TSI	DAVE	RING	\$880.00	Credit Card	Fed-Ex Saturday	Dave		
OPEN	291	12/02/02	TSI	MR	BROKER	\$840.00	Credit Card	Fed-Ex Two Day	Dave		
OPEN	292	12/03/02	TSI	DAVE	RING	\$0.00	AR	Fed-Ex Priority	Dave		
OPEN	297	12/10/02	TICKET	JEFF	JULIAN	\$1,710.00	Credit Card	Fed-Ex Standard	Dave		
OPEN	298	12/12/02	TSI	DAVE	RING	\$210.00	Multiple	Fed-Ex Priority	Dave		
OPEN	301	12/12/02	TSI	DAVE	RING	\$858.25	Multiple	Fed-Ex Standard	Dave		
OPEN	302	12/12/02	TSI	DAVE	RING	\$575.50	Multiple	Fed-Ex Saturday	Dave		
OPEN	305	01/02/03	TICKETS.COM	TICKETS	DOM	\$175.00	Multiple	Fed-Ex Express	Dave		
OPEN	307	01/05/03	TSI	DAVE	RING	\$382.05	Deposit	US Mail	Dave		
OPEN	311	01/09/03	ROCK QUERY	STONE	ROCK	\$61.95	Cash	Counter	Dave		
OPEN	312	01/10/03	TSI	DAVE	RING	\$131.25	Deposit	Fed-Ex Priority	Dave		
OPEN	314	01/15/02	TSI	DAVE	RING	\$40.00	Credit Card	Fed-Ex International	Dave		
OPEN	317	01/22/03	TSI	DAVE	RING	\$1,575.00	Deposit	Fed-Ex Priority	Dave		
OPEN	318	01/22/03	TSI	DAVE	RING	\$630.00	Credit Card	Fed-Ex Priority	Dave		
OPEN	319	01/22/03	TSI	DAVE	RING	\$574.10	Deposit	Fed-Ex Priority	Dave		
OPEN	320	01/22/03	TSI	DAVE	RING	\$225.00	Credit Card	Fed-Ex Standard	Dave		
OPEN	321	01/22/03	TSI	DAVE	RING	\$0.00	Deposit	Fed-Ex Saturday	Dave		
OPEN	322	01/22/03	TSI	DAVE	RING	\$337.05	Deposit	Counter	Dave		

Print Grid

History/Notes (F5)

Complete (F10)

Print (F4)

Close

Completed Report

01/22/03

FIG. 20

## Search current inventory

Select an Event  
from here

to view  
Inventory here

# FIG. 21



User: <input type="text" value="Jenny"/>		PD: <input type="text" value=""/>		Tickets: <input type="text" value=""/>		Sell (F10)		Print Invoice (F4)		Raise up		Close		View Venue Map		Purch ID: <input type="text" value=""/>	
Customer Information																	
First Name:				<input type="text" value=""/>				Qty:				<input type="text" value=""/>				History (F5)	
Last Name:				<input type="text" value=""/>				State:				<input type="text" value=""/>				Add CCards (F9)	
Phone:				<input type="text" value=""/>				Fax:				<input type="text" value=""/>				Add Addresses	
Alt Phone:				<input type="text" value=""/>				Email:				<input type="text" value=""/>				Complete Order	
Cell Phone:				<input type="text" value=""/>				Comments:				<input type="text" value=""/>				Update	
Company:				<input type="text" value=""/>				Qual Type:				<input type="text" value=""/>				Clear	
Address 1:				<input type="text" value=""/>				Referat:				<input type="text" value=""/>					
Address 2:				<input type="text" value=""/>				Payment:				<input type="text" value=""/>					
<div> <div> <input type="checkbox"/> Draft Cards         </div> <div> <input type="checkbox"/> Shipping Addresses         </div> </div>																	
D Card Type		Number		Exp		Description		Desc		Name		Company		Add			

<div> <div> <input type="checkbox"/> Tickets         </div> <div> <input type="checkbox"/> Charges Price         </div> </div>																	
In		Event		Venue		Price		Section		Row		Seat		Date		Pricing	
<input checked="" type="checkbox"/>		St Louis Blues vs New		Savvis Center (Hockey)		\$0.00		AA		A		01		2/6/		Tickets: \$0.00	
<input checked="" type="checkbox"/>		St Louis Blues vs New		Savvis Center (Hockey)		\$0.00		AA		A		02		2/6/		Discount: <input type="text" value=""/>	
																Discount Amt: <input type="text" value=""/>	
																Shipping: <input type="text" value=""/>	
																Shipping Cost: \$0.00	
																Handling Fee: <input type="text" value=""/>	
																Tax: <input type="text" value=""/>	
																Total: \$0.00	

Total Price		Tax Amount		Location: <input type="text" value=""/>	
-------------	--	------------	--	---	--

FIG. 22

# 4. Pre Orders

File Purchases Sales Manage Reports Windows

Ultra Users will begin here

Headliner:  
Event:  
Venue:  
Date:

"Rockin Roadhouse Tour" (Concerts)  
  
☐ Schedule Only

☐ Show Expired

☐ Use Ctrl/Shift MultiSelect

Event Notes  
NOTES

Subject

4

Priced Event Categories

Event	Venue	Event Date	Time	Aval	Cat	Price	Qty	Descr
"Rockin Roadhouse Tour"	Pepsi Arena (End Stage)	1/22/03 We	TBA	0	A	\$0.00	0	Floor Level First 15 Row
"Rockin Roadhouse Tour"	Pepsi Arena (End Stage)	1/22/03 We	TBA	0	C	\$0.00	0	Lower Level Elevated
"Rockin Roadhouse Tour"	Pepsi Arena (End Stage)	1/22/03 We	TBA	0	D	\$0.00	0	Lower Level Elevated
"Rockin Roadhouse Tour"	Pepsi Arena (End Stage)	1/22/03 We	TBA	0	E	\$0.00	0	Lower Level Elevated
"Rockin Roadhouse Tour"	Pepsi Arena (End Stage)	1/22/03 We	TBA	0	F	\$0.00	0	Upper Level Closest
"Rockin Roadhouse Tour"	Pepsi Arena (End Stage)	1/22/03 We	TBA	0	G	\$0.00	0	Upper Level Opposite E
"Rockin Roadhouse Tour"	Blue Cross Arena (End Stage)	1/24/03 Fi	TBA	0	A	\$0.00	0	Floor Level First 15 Row
"Rockin Roadhouse Tour"	Blue Cross Arena (End Stage)	1/24/03 Fi	TBA	0	B	\$0.00	0	Floor Level 16-40 Rows
"Rockin Roadhouse Tour"	Blue Cross Arena (End Stage)	1/24/03 Fi	TBA	0	C	\$0.00	0	Lower Level Elevated
"Rockin Roadhouse Tour"	Blue Cross Arena (End Stage)	1/24/03 Fi	TBA	0	D	\$0.00	0	Lower Level Elevated
"Rockin Roadhouse Tour"	Blue Cross Arena (End Stage)	1/24/03 Fi	TBA	0	E	\$0.00	0	Lower Level Opposite E
"Rockin Roadhouse Tour"	Faze Pavilion - Kettling, OH	6/13/03 Fi	TBA	0	A	\$0.00	0	1st 10 Rows from the S
"Rockin Roadhouse Tour"	Faze Pavilion - Kettling, OH	6/13/03 Fi	TBA	0	B	\$0.00	0	Rows 16 to 25 from the
"Rockin Roadhouse Tour"	Faze Pavilion - Kettling, OH	6/13/03 Fi	TBA	0	C	\$0.00	0	Terrace Seating
"Rockin Roadhouse Tour"	Faze Pavilion - Kettling, OH	6/13/03 Fi	TBA	0	D	\$0.00	0	Lawn Seating
"Rockin Roadhouse Tour"	Norwalk Arena (End Stage)	6/14/03 Sa	TBA	0	A	\$0.00	0	Floor Level First 15 Row

Venue Map (F2)

FIG. 23

Enterprise Users will begin here

User: Jerry		New Sale		Print Invoices (F4)		Close		Purch ID: 1	
Customer Information									
First Name: DAVE		MI:		City: OVERLAND PARK		History (F8)		Add CC Cards (F9)	
Last Name: RING		State:		Zip Code: 66210		Add:		Add Addresses	
Phone: 913-384-4761		Search:		FedEx Acct: 1600147		Update		Complete Order	
Alt Phone:		Comments:		Billing:		Clear		Accounting	
Cell Phone:		Cust Type:		Mailing List		AP Bal: \$0.00		LINE 1 YTY	
Company: PSI		Refund:		Current Customer		Deposit		Set Date Type: Below	
Address 1: 11911 1711 FIF		Payment:		Deposit		Set Date Type: Below		Set Date Type: Below	
Address 2: 315									
Credit Cards									
D Card Type		Number		Exp		Description		Company	
F American Express		3701234567890123		03/2003		12345678901234567890		ABDFAS	
V Visa		4444444444444444		4/4		12345678901234567890		ABDFAS	
Advanced Sale									
Event: A Musical Journey		Venue: Adamson Theatre		Comments:		After completing the screen select "Sell"		Pricing Tickets:	
Event Date:		No. of Tickets: 2		Ticket Price: 25		Section:		Shipping: \$50.00	
								Shipping Cost: \$5.00	
								Handling Fee: 12.00	
								Tax: \$0.00	
								Total: \$67.00	

Complete customer information (complete a portion of information and click search button to select correct customer)

Complete Payment type

FIG. 24

The following windows  
are specific to Deposit  
Payment type

**Add Payment**

DAVE RING (1218)  
TSI  
11900 COLLEGE  
315  
OVERLAND PARK, KS 66210  
913-384-4751

Invoice #324  
Date: 1/22/2003

Invoice Total: \$325.00

Apply Selected Deposit | Add De

Deposits

Date	Type
1/10/2003	Refund
12/12/2003	Refund

Select "Add Deposit"

**Add Deposit**

Amount: 75 Payment: [Dropdown]

Memo:

Deposits

Date	Type	Amount	Extra Info	Memo
1/10/2003	Refund	\$275.00		Store Credit From Sale #305
12/12/2003	Refund	\$325.00		Store Credit From Sale #295

Insert Deposit amount and Payment type

**Select Credit Card**

Card Type	Number	Exp	Description
Visa	4444 4444 4444 4444	4/4	Card of record
Visa	4456 9555 5555 5555	05/2005	Corporate C
Discover	6546 5465 4654 6546	05/2007	Corporate C

Select the credit card you wish to bill to, then select the "Select" button

FIG. 25

## 5. Customers

Use to add new customers, search for customer information, modify an existing sale or PO, or to create a new sale.

Enter search criteria for Customer, select "Search"

Select customer from list or

Phone

First Name

Last Name

Company

Customer Type

Address

Email

City

Zip

State

Customer ID

Notes

OC No

Search

Clear

Change Soil (F3)

Change to Merge

Customer ID	First Name	Last Name	Company	Phone	Phone2	City
1130	TEST	TEST	TEST	TEST	TEST	TEST
1131	TEST	TEST	TEST	TEST	TEST	TEST

Contains customer history

If customer is not listed, add customer here

Takes you to Inventory Sales screen or Advanced Sales screen

Add Customer (F5)

History (F6)

Inventory Sale (F10)

Advance Sale (F10)

Print (F4)

Cancel

FIG. 26

## 6. Exchange Brokers

<input type="text" value="21010"/> <input type="button" value="Filter"/>	
<div> <div> <b>Broker ID#1</b>  <b>Ticket Solutions</b>            11900 College Blvd            Suite 315            Overland Park, KS         </div> <div>           Phone: 800-477-5285            Phone2: 913-384-4751            Fax 913-451-7832         </div> <div>           E-Mail: <a href="mailto:support@ticketsolutions.com">support@ticketsolutions.com</a>            Web: <a href="http://www.ticketsolutions.com/">http://www.ticketsolutions.com/</a> </div> </div>	
<b>#1 Ticket Solutions</b> <b>Overland Park, KS</b>	<b>#2 Great Seats</b> <b>College Park, MD</b>
	<b>#3 Stage Front</b> <b>Laurel, MD</b>

Click on Broker name to retrieve address, phone number and further information for particular broker

FIG. 27

## 1. Inventory

**FIG. 28**

Yrmedit Ticket

X

LI n King - 3/14/2003 8:00 PM @ New Amsterdam Theatre

Int. Notes:

SECTION ORCH, ROW A, SEATS 1 TO 3

Ext. Notes:

Section:

ORCH

Confirm No.:

Row:

A

List Price:

185

Seat:

03

Cost:

127.275

☒ In Hand

Face:

100

☐ Wholesale

Delete

Save

Cancel

Make modifications,  
Select Save  
-or-  
Select Delete

FIG. 29



## 2. Shared Inventory

Use to manage sharing tickets with the Exchange and Web. Use to export data to TicketsNow or Ticket Trader

File Purchases Sales Manage Reports Windows														
<div> <div>Unshare Selected</div> <div> <input type="checkbox"/> Limit by Web           <input checked="" type="checkbox"/> Show Today's           <input type="button" value="Refresh"/> </div> <div> <input type="button" value="Global"/> <input type="button" value="TicketsNow"/> <input type="button" value="TicketTrader"/> <input type="button" value="Share All"/> <input type="button" value="Web All Shared"/> </div> </div>														
In	Web	Loc	Event	Venue	Date	Time	C	Qty	Section	Row	Seats	Price		
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	ST	St Louis Blues vs Phoenix Coyotes	Savvis Center (Hockey)	3/8/03	7:00 PM		4	303	J	09-12	\$55.00		
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	KC	North Carolina Tar Heels vs. Duke Blue	Dean E Smith Center	3/9/03	4:00 PM		2	205A	W	01-02	\$95.00		

FIG. 30

## 3. Pre Order Prices (Ultra User Option)

Allows User to set Prices & Quantity for specific Categories

File Purchases Sales Manage Reports Windows															
<div> <div>Event/Headliner:</div> <div>Venue:</div> <div>Category</div> <div>Event Date:</div> </div> <div> <div>Day of Week</div> <div>Close</div> <div>Venue Map (F2)</div> <div>Search</div> </div>															
<div> <div>New Price</div> <div>New Quantity</div> <div>Update Group</div> <div>Exclude</div> <div>Refresh</div> </div>															
Event	Event Date	Venue	Category	Price	Quantity	Ev									
2003 Kansas City Chiefs Season Tickets	Friday, 08/15/03	Arrowhead Stadium (Football)	A	D	0	0									
2003 Kansas City Chiefs Season Tickets	Friday, 08/15/03	Arrowhead Stadium (Football)	C	D	0	0									
2003 Kansas City Chiefs Season Tickets	Friday, 08/15/03	Arrowhead Stadium (Football)	D	D	0	0									
2003 Kansas City Chiefs Season Tickets	Friday, 08/15/03	Arrowhead Stadium (Football)	E	D	0	0									
2003 Kansas City Chiefs Season Tickets	Friday, 08/15/03	Arrowhead Stadium (Football)	F	D	0	0									

FIG. 31

Ele Purchases Sales Manage Reports Windows										
Ticket Buyers										
ID	Buyer Name	Name	Address	City	State	Zip	Phone	Email		
70 A										
73 A										
117 A										
32 B										
108 B										
78 B										
33 B										
136 B										
105 B										
67 B										
66 C										
125 C										
128 C										
130 C										
34 C										

Show All Cards	Print Card List	<input type="checkbox"/> Show Deleted	Add New Buyer	Add New Card
----------------	-----------------	---------------------------------------	---------------	--------------

**FIG. 32**

## 6. Events

### 6.1 Headliners

#### Add Headliners in database

Search Headliners:

Search for Headliner to verify that the Headliner needs to be added.

Close Add Delete

Headliner	Category	VENT_HEADLINER_ID
▶ 'Artist Empowerment Coalition' Benefit Concert	Concerts	105023
'CWJ Music Marathon'	Concerts	105024
'Four Bitchin' Babes'	Concerts	105017
10 Gales Dancing	Theatre	104671
100.3 The Beat Holiday Countdown	Concerts	105494
10000 Mariacs	Concerts	102717
1964: the Tribute	Theatre	
2002 New Years Eve Party	Na	
2002 Peach State Classic	Co	
2003 AHL All-Star Game	NI	

CT Add Headliner to Exchange

Headliner:

Category:

Add Cancel

To add a Headliner, click Add, enter the Headliner name & category, select Add.

FIG. 33

## 7. Field Values

Use to add, delete or modify options for: customer types, office locations, shipping types or discounts to the database

**Field Values**

**Customer Type**

Customer Type
Broker
Individual
Hotel

Type:

Delete Add Update

**Location**

Location	City	Abbrev.
Home Office		HO
test	city	mo

Location:  Abbreviation:

City:

Delete Add Update

**Shipping**

Shipping	Cost
Pick Up	\$0.00
FedEx Standard	\$15.00
FedEx Saturday	\$20.00
Certified Mail*	\$5.00
FedEx Priority	\$15.00
FedEx Two Day	\$15.00

Shipping:  Cost:

Delete Add Update

**Discount**

Discount	Percent	Dollar Amt	ID
Test?	0	5	1
Test .05%	0.05	0	2

Discount:

Dollar Amt:  Percent:

☒ Enable Discount Delete Add Update

**FIG. 34**

## 8. Referral List

Add/Delete Customer Referrals.

**Lead Source List**

Add Delete

Source
▶ 101.7 KGOZ (Trenton, MD)
▶ 101.7 KGOZ (Trenton, MD)
▶ 1040 WHD-AM Radio (Des Moines)

**FIG. 35**

## 9. Shopping Cart

File Purchases Sales Manage Reports Windows

Refresh By Sales Rep By Event By Entry Time Close

Complete List of Items in All Users Shopping Cart

	SALES REP	COMPUTER	TIMESTAMP	STATUS	EVENT	EVENT DATE	SECT	ROW	SEAT
▶		ELVINE		ECLE	Super Bowl XXXVI - Oakland	1/26/2003	FIELD 34	24	03
		ELAINE		SOLD	Super Bowl XXXVI - Oakland	1/26/2003	FIELD 34	24	04
		ELVINE		ECLE	Super Bowl XXXVI - Oakland	1/26/2003	FIELD 34	23	01
		ELAINE		SOLD	Super Bowl XXXVI - Oakland	1/26/2003	FIELD 34	23	02

FIG. 36

## 10. Exchange

### 10.1 Broker to Broker Settings

Contains a list of all brokers that use the Exchange. Allows you to regulate the type of payment accepted for each broker and the Reserve time.

File Purchases Sales Manage Reports Windows

Broker	Payment	Reserve Hrs	Exclude	City	St.
	Credit Card		None	Chicago	IL
2-Tickets.com	COD		None	Atlanta	GA
24/7 (WebTickets.com)	Credit Card		None	Atlanta	GA
A Worldwide Ticket co	COD		None	Pompano Beach	FL
A-1 Tickets	COD		None	Ceritos	CA
A-1 Tickets (Houston)	COD		None	Houston	TX
AAA Tix (CHI)	AP		None	Chicago	IL
AAATIX (AL)	AP		None	Birmingham	AL
Access Entertainment Inc.	Credit Card		None	Toronto	ON
Ace Ticket (Boston)	AP	0.5	None	Brookline	MA
Ace Ticket Service (Chicago)	Credit Card	1	None	Glenview	IL
ADVANTAGE SPORTS &	COD		None	RED BANK	NJ
Advantage Tickets	COD		None	Adrian	TX
all American Ticket Service	Credit Card		None	Clamont	DE

Refresh Save

FIG. 37

## Reports

### 1. Mailing Lists

Use various fields to narrow search criteria.

The screenshot displays a mailing list software interface with various search and report generation options. Annotations highlight key features:

- Search Criteria:** Fields for Customer State, Customer City, Customer # of Transactions, Money Spent, Customer Type, Sales Rep, and Referral are shown. A checkbox for "Exclude those who opted out of mailer" is also present.
- Export Options:** Buttons for "Export to File", "Export Emails", "Print Labels", and "PO Report" are visible. A note indicates "Build prior to exporting or printing labels".
- Report Viewer:** A window titled "Report Viewer" shows a preview of a mailing label for "ZZDEV2 (ULTRA TEST)".
- Microsoft Excel:** A window titled "Microsoft Excel - test.csv" shows a table with columns: First, Last, Title, Company, Address1, Address2, City, State. The data row shows: First, Last, Title, Company, Address1, Address2, City, State.
- Customers List:** A list of customers is shown, including "ZZDEV2 (ULTRA TEST)" with address "11900 COLLEGE BLVD. SUITE 330? NO TICKETS, KS 66210".

**FIG. 38**

### 3. Event Reports

#### 3.1 Event Range

Select Date Range, Sorts by Event Name

1/15/2003		Event Report		
Date	Event	Venue	Sold	Available
1/12/03	Chicago Blackhawks vs Nashville Pred	United Center (Hockey)		4
12/16/02	Chicago Bulls vs Boston Celtics	United Center (Basketball)		2
12/27/02	Chicago Bulls vs Minnesota Timberwol	United Center (Basketball)		2
1/13/03	Chicago Bulls vs New York Knicks	United Center (Basketball)		2
12/31/02	Chicago Bulls vs Portland Trail Blazers	United Center (Basketball)		2
12/18/02	Chicago Bulls vs Toronto Raptors	United Center (Basketball)		2
1/6/03	Chicago Bulls vs Utah Jazz	United Center (Basketball)	2	
12/22/02	Kansas City Chiefs vs San Diego Charg	Arrowhead Stadium (Football)	16	35
1/4/03	Los Angeles Kings vs Dallas Stars	Staples Center (Hockey)		5
12/17/02	Los Angeles Kings vs St Louis Blues	Staples Center (Hockey)	5	
1/10/03	Los Angeles Lakers vs Cleveland Cave	Staples Center (Basketball)	8	
1/12/03	Los Angeles Lakers vs Miami Heat	Staples Center (Basketball)		4
12/30/02	Missouri Tigers vs Valparaiso Crusader	Heames Center (Basketball)		4
12/29/02	New England Patriots vs Miami Doloh	Gillette Stadium (Football)	5	

**FIG. 39**

#### 3.2 Current Events

Automatically Generates

1/15/2003		Event Report		
Date	Event	Venue	Sold	Available
3/21/03	10 Gates Dancing	National Arts Centre		3
3/20/03	10 Gates Dancing/Tedd Robinson	National Arts Centre		4
3/22/03	10 Gates Dancing/Tedd Robinson	National Arts Centre	4	5
2/15/03	2003 AMA Supercross	HHH Metrodome		5
3/29/03	2003 AMA Supercross	Reliant Arena		8
1/23/03	Chicago Blackhawks vs St Louis Blues	United Center (Hockey)		4

**FIG. 40**

4. Inventory
  - 4.1 Sold Tickets Search Utility
  - Provide search criteria
  - Select event by highlighting the row

File Edit Database Sales Manage Reports Windows									
Event		<div></div>		Date:		<div></div>			
Venue:		<div></div>		Invoice #:		<div></div>			
Section:		<div></div>		Item #:		<div></div>			
Seat		<div></div>		Amount:		<div></div>			
		Row:		Search		Clear			
Sold Inventory									
Invoice	EVENT	VENUE	Purch Date	Event Date	Section	Row	Seat		
88494	NFL Pro Bowl	Alaha Stadium	1/17/2001	2/4/2001	C	13	16		
88914	NFL Pro Bowl	Alaha Stadium	1/26/2001	2/4/2001	PP	08	04		
88914	NFL Pro Bowl	Alaha Stadium	1/26/2001	2/4/2001	PP	08	05		
88926	NFL Pro Bowl	Alaha Stadium	1/26/2001	2/4/2001	G	31	03		
88926	NFL Pro Bowl	Alaha Stadium	1/26/2001	2/4/2001	G	31	04		

FIG. 41



BILL TO:

SHIP TO:

Invoice:

Customer No:

Salesperson:		Date of Order:
Payment Method:		Date Order Shipped:
Credit Card:	Exp:	Shipping:
Instructions:		Fed-Ex No:

Date	Time	Qty	Event	Venue	Section	Row	Seats	Price	Total
------	------	-----	-------	-------	---------	-----	-------	-------	-------

Sub Total

Tax

Handling

Total Amount


**FIG.42**

4.2 Reserved Ticket List  
Automatically generates report.



## Reserved Tickets

Event ID	Section	Row	Seat	Cost	Lib	Reserved
103,677	Boston Red Sox vs Anaheim Angels	EE	1	Monday, August 21, 2000		
24		EE	1	DUPLICATE	TICKETS	\$155.00 \$155.00
103,706	Boston Red Sox vs Seattle Mariners	CC	07	DUPLICATE	TICKETS	\$0.00 \$95.00
11		CC	08	DUPLICATE	TICKETS	\$0.00 \$95.00
212,039	Bruce Springsteen and the E Street Band	C	05	Monday, March 10, 2003		
101#		C	05	KYLE	STONE	\$82.65 \$0.00
101#		C	06	KYLE	STONE	\$82.65 \$0.00
103*		EE	01	KYLE	STONE	\$81.83 \$0.00
103*		EE	02	KYLE	STONE	\$81.83 \$0.00
103*		EE	03	KYLE	STONE	\$81.83 \$0.00
103*		EE	04	KYLE	STONE	\$81.83 \$0.00

FIG. 43

4.3 Expired Inventory  
Automatically generates report


Expired Inventory				
				
<div> <div>College World Series - Session 5 (Rosenblatt Stadium)</div> <div> <div>BB</div> <div>Row</div> <div>Seat</div> <div>Count</div> </div> </div>				
10 03 2				Monday, June 17, 2002 Count: 2
<div> <div>Minnesota Vikings vs New York Giants (HHH Metrodome / FedEx)</div> <div> <div>120</div> <div>Row</div> <div>Seat</div> <div>Count</div> </div> </div>				
23 09 2				Sunday, November 10, 2002 Count: 30

FIG. 44

4.4 PO Tickets  
Automatically generates report

1/15/2003						
Event ID	Section	Row	Seat		Cost	Sub
181,712	2002 Mainstay Independence Bowl -			Independence Bowl Stadium	Friday, December 27, 2002	
Nebraska Cornhuskers vs Mississippi Rebels						
	113	II	01		\$35.00	\$175.00
	113	II	02		\$35.00	\$175.00
	113	II	03		\$35.00	\$150.00
	113	II	04		\$35.00	\$150.00
	113	II	05		\$35.00	\$150.00

FIG. 45

4.5 Sold Tickets  
Automatically generates report


<div>  <div> <b>Sold Tickets Report</b> </div> </div>					
Section	Row	Seat	Sold Date	Sold \$\$	Rep
2003 AMA Supercross					
133	05	15	HHH Metrodome (Football)	\$ 95.00	Saturday, February 15, 2003 TBA
133	05	16	1/13/03	\$ 95.00	155,70
2003 NFL Pro Bowl					
ORANGEK	14	13	Albaha Stadium	\$ 250.00	Sunday, February 2, 2003 1:00 PM
			1/15/03		155,8

FIG. 46

#### 4.6 Fax List

Provide search criteria.

**Event Picker**

Headliner:

Venue:

Search

Print

Event:

Date:

☐ Show Deleted
 ☐ Show Expired

Select event by highlighting, Select multiple events by suppressing the Control or Shift keys while highlighting with mouse

**FIG. 47**

Select Print

Prompt "Include only shared ticket?", select "yes" or "no"



## Ticket Solutions, Inc.

11900 College Blvd. Suite 315  
Overland Park, KS 66210

Phone: (913)384-4751  
Fax: 913-451-7832

January 26, 2003

3:00

Super Bowl XXXVII at Qualcomm Stadium (Football)  
San Diego, CA


<u>COUNT</u>	<u>SECTION</u>	<u>ROW</u>	<u>FACE</u>	<u>RETAIL</u>
2	PLAZA 06	12	\$400.00	\$4,750.00
5	FIELD 06	22	\$0.00	\$4,500.00

FIG. 48

#### 4.7 # Days Fax List

Prompt "How many days?"

Prompt "Include only shared tickets?"

	<b>Ticket Solutions, Inc.</b>	Phone: (913)384-4751
	11900 College Blvd. Suite 315 Overland Park, KS 66210	Fax: 913-451-7832
January 15, 2003		7:00
Duke Blue Devils vs Virginia Cavaliers at Cameron Indoor Stadium Durham, NC		
<u>COUNT</u>	<u>SECTION</u>	<u>ROW</u>
2	11	B
	<u>FACE</u>	<u>RETAIL</u>
	\$0.00	\$175.00

**FIG. 49**

#### 4.8 Open Inventory

#### 4.9 Open Inventory (Selected Events)

#### 4.10 Open Inventory (Not Categorized)

Automatically generates report

<b>Detailed Current Inventory</b>					
Print Date & Time: 1/15/2003 2:44:39PM					
<b>Avril Lavigne</b>					
5/9/03	7:30 PM	Service Center (End Stage)	St Louis	MO	
118	G	List Price	\$85.00	Cost: \$38.01	
(05)	(06)	(07)	(08)		

**FIG. 50**



5. Registers  
5.1 FedEx History

FedEx Ship History						
Invoice	Comp. Date	Amount	Ship To	Payment	Shipping Type	Tracking # Bill To
155253	1/15/2003	\$1,105.00	Standard	Credit	FedEx Standard	790135525335 Standard
155417	1/15/2003	\$2,277.76	Standard	Credit	FedEx Standard	790677847553 Standard
155320	1/15/2003	\$0.00	Standard	COC U-	FedEx Standard	790377342396 Recipient
155621	1/15/2003	\$1,105.00	Standard	Credit	FedEx Standard	790185633810 Standard
155458	1/15/2003	\$2,277.76	Standard	Credit	FedEx Standard	790135486896 Standard
155727	1/15/2003	\$3,115.00	Standard	Credit	FedEx Priority	790185628980 Standard
155305	1/15/2003	\$2,277.76	Standard	Credit	FedEx Priority	79013577547753 Standard
155680	1/15/2003	\$765.93	Standard	Credit	FedEx Standard	791277343777 Standard
155444	1/15/2003	\$2,277.76	Standard	Credit	FedEx Standard	791145544444 Standard
155807	1/15/2003	\$1,740.00	Standard	Credit	FedEx Standard	791277648446 Standard
155551	1/15/2003	\$1,315.00	Standard	Multiple	FedEx Standard	790135760769 Standard
155818	1/15/2003	\$500.00	Standard	AR	FedEx Standard	790185534284 Recipient
155775	1/15/2003	\$6,315.00	Standard	COC U-	FedEx Standard	791277509102 Recipient
155662	1/15/2003	\$905.00	Standard	Multiple	FedEx Standard	790677813154 Standard
155307	1/15/2003	\$1,105.00	Standard	Credit	FedEx Standard	790135554507 Standard
152329	1/15/2003	\$1,115.00	Standard	Credit	FedEx Standard	791277433231 Standard
155100	1/15/2003	\$5,305.00	Standard	Credit	FedEx Standard	790135577022 Standard
155829	1/15/2003	\$6,300.00	Standard	AR	FedEx Standard	791277585059 Standard
155300	1/15/2003	\$515.00	Standard	Credit	FedEx Standard	790135400734 Standard
155736	1/15/2003	\$1,565.00	Standard	Credit	FedEx Priority	790185623680 Standard
155778	1/15/2003	\$2,415.00	Standard	Credit	FedEx Standard	791277729908 Standard

Delete Refresh 01/15/03 FedEx Report Close

FIG. 51

## 5.2 Invoice Register

Able to modify search criteria. Select Refresh after modifying the search criteria. Select an item by highlighting the row. Select Print, this will generate an invoice.

Date Range: 01/15/03 to 01/15/03										Sales Rep Filter		Referral Filter	
Filter: ALL SALES										(Circles) Web - 1 (Circles) Web - 10 (Circles) Web - 11		COMMOVENTURE 107.1 FOX (KANSAS CITY) 107.7 KFLZ (St Louis)	
Refresh										Print [F4]			
Invoices (F3 to Sort F8 to Find # F9 to Find PQ)													
ID	Type	Sales Rep	Event	Venue	Event Date	Qty	Seating	Sold For	Cost	Profit	Margin		
55857	COMPLETE		Toronto Maple Leafs vs		2/8/2003	3	CAT A	\$350.00					
55867	INVENTORY		Toronto Maple Leafs vs		2/8/2003	1	319 STD, ROW STD,	\$120.00	\$82.10	\$37.90	32%		
55867	INVENTORY		Toronto Maple Leafs vs		2/8/2003	2	320 STD, ROW STD,	\$240.00	\$164.20	\$75.80	32%		
55866	INVENTORY		St Louis Blues vs Detroit		3/22/2003	2	117, ROW A, SEATS	\$500.00	\$220.00	\$280.00	56%		
55865	INVENTORY		Guns N Roses -		12/13/2002	2	FL1, ROW 12, SEATS	\$142.06	\$142.06	\$0.00			
55863	INVENTORY		Guns N Roses -		12/13/2002	2	FL1, ROW 12, SEATS	\$142.06	\$142.06	\$0.00			
55862	INVENTORY		Guns N Roses -		12/13/2002	2	FL2, ROW 09, SEATS	\$142.06	\$142.06	\$0.01	0%		
55861	INVENTORY		Guns N Roses -		12/13/2002	2	FL3, ROW 06, SEATS	\$142.06	\$142.06	\$0.01	0%		
55860	PAID		Kansas Jayhawks vs		1/25/2003	4	CAT A	\$2,400.00					
55859	PAID		UAW Daimler Chrysler 400		3/2/2003	1	CAT H	\$175.00					
55858	INVENTORY		Manma Mia		1/18/2003	2	R ORC, ROW B, SEATS	\$400.00	\$130.00	\$270.00	67%		
55857	INVENTORY		Guns N Roses -		12/13/2002	2	FL3, ROW 03, SEATS	\$142.06	\$142.06	\$0.01	0%		
55856	INVENTORY		Guns N Roses -		12/13/2002	2	FL3, ROW 05, SEATS	\$142.06	\$142.06	\$0.01	0%		
55855	INVENTORY		2003 NFL Pro Bowl		2/2/2003	2	BLUE H, ROW 45,	\$370.00	\$200.00	\$170.00	46%		
55854	PAID		Super Bowl XXXVI		1/26/2003	4	CAT H	\$5,600.00					
55853	INVENTORY		George Strait		2/13/2003	6	109, ROW M, SEATS	\$900.00	\$417.40	\$482.60	54%		
55852	PAID		Rehmont Strakes		6/8/2003	2	CAT B	\$700.00					
55851	PAID		Crque Du Soleil - O		1/18/2003	3	CAT A	\$900.00					
55851	PAID		Danny Gans		1/16/2003	3	CAT A	\$600.00					
55850	PAID		George Strait		2/13/2003	5	CAT C	\$750.00					
Inventory Sales										Advanced Sales			
Total \$44,794 Profit: \$12,175.00										Total: \$96,090			
										Sale Date		Completion Date	

FIG. 52

5.3 Purchase Order Register  
 Able to modify search criteria. Select Refresh after modifying the search criteria. Select an item by highlighting the row. Select Print, this will generate a Complete Purchase Order.

File Purchases Sales Manage Reports Windows										
Date of POs to Show:			12/17/02	Refresh	Print [F4]	F3 to Sort				
ID	Status	SalesRep	Payment Type	PO Total	Event - Venue	Event Date	Qty	Card	Vendor	
41622	Complete		Credit Card	\$179.55	Yarwi	05/03/03	2	\$89.78	TICKETMASTER	
41754	Complete		Credit Card	\$162.50	Shakila	01/28/03	2	\$81.25	TICKETMASTER	
41755	Complete		Credit Card	\$162.50	Shakila	01/28/03	2	\$81.25	TICKETMASTER	
41786	Complete		Credit Card	\$205.00	2003 Nokia Super Bowl	01/01/03	2	\$102.50	TICKETMASTER	
41788	Complete		Credit Card	\$205.00	2003 Nokia Super Bowl	01/01/03	2	\$102.50	TICKETMASTER	
41788	Complete		Credit Card	\$205.00	2003 Nokia Super Bowl	01/01/03	2	\$102.50	TICKETMASTER	
41827	Complete		Credit Card	\$355.75	Cher	02/13/03	4	\$88.94	TICKETS.DOW	
41855	Complete		Credit Card	\$202.40	Alan Jackson	02/07/03	4	\$50.60	TICKETMASTER	
41858	Complete		Credit Card	\$102.70	Alan Jackson	02/07/03	2	\$51.35	TICKETMASTER	

FIG. 53

5.4 Web Sales Register

Able to modify search criteria. Select Refresh after modifying the search criteria. Select an item by highlighting the row. Select Print, this will generate a Priced Event Sale Report.

Bls Purchases Sales Manage Reports Windows						
D Type	Est Name	Est Name	Total	Purch Date	Sales Rep	Completion Date Tracking #
PRICED	HOME	GREEN	\$455.00	1/17/2003 9:38:27 AM		

Print (F4)	History (F5)	Refresh (F6)	Find (Ctrl-F)	Start Date: January 17, 2003	End Date: [ ]
------------	--------------	--------------	---------------	------------------------------	---------------

FIG. 54

# 5.6 Exchange Transactions


		21010	Fill Order
<b>Display:</b> All Transactions			
<b>Broker Transactional Details</b>			
Date 1/16/2003 1:34:32 PM	Transaction Ticks S0010 Order	Fee Web 182532	Event Date 4/1/2003 TBA
Event (Description) Jesus Christ Superstar (Eubank Exp. Theatre (GA))		(Qty (Perf. Row) 2 (ORCLC B)	Unit Price Sold Price 385 3120
		Order # 0	Exchanger EXST547-ADV

FIG. 55

# 6. Sales Reports

## 6.1 Daily Sales by Event

Select Date Range, Sorts by Event Name



### Event Sales

2003 AMA Supercross (HHH Metrodome (Football)) Saturday, February 15, 2003 TBA									
Inv#	Se#	Rep	Customer	Location	Sold	Cost	Profit		
153700	1/1303	Any Henton	CHARLES DUNLAP	Section 133 Row: 05 Seat: 19 to 16	190.00	130.00	60.00		
					2	190.00	60.00		
2003 FedEx Orange Bowl - Iowa Hawkeyes vs USC Trojans (Pro Player Stadium (Football)) Thursday, January 2, 2003 9:00 PM									
Inv#	Se#	Rep	Customer	Location	Sold	Cost	Profit		
153187	1/2003	Jake	WHITE OFF	Section 444 Row: 24 Seat: 20 to 20	0.00	50.00	(50.00)		
153187	1/2003	Jake	WHITE ORG	Section: PKG Row: ORANGE Seat: 170 to 171	0.00	0.00	0.00		
153187	1/2003	Jake	WHITE OFF	Section: TAILGATE Row: PARTY Seat: 147 to	0.00	0.00	0.00		
					5	50.00	(50.00)		
2003 Rose Bowl - Oklahoma Sooners vs Washington State Cougars (Rose Bowl) Wednesday, January 1, 2003 2:00 PM									
Inv#	Se#	Rep	Customer	Location	Sold	Cost	Profit		
153175	1/1003	Tim	ORLANDO ESQUINEL	Section: 01 Row: 72 Seat: 01 to 02	150.00	50.00	100.00		
					2	150.00	100.00		
					total tickets per event	total Sold, Cost, Profit per Event			

Yanni (Gaylord Entertainment (End Stage)) Wednesday, March 12, 2003 7:30 PM									
Inv#	Se#	Rep	Customer	Location	Sold	Cost	Profit		
153166	1/1003			Section: 03 Row: A Seat: 07 to 08	420.00	300.00	120.00		
					2	420.00	120.00		
Report Totals:					1,002	283,751.97	210,357.63	73,394.34	
					total tickets for date range	total Sold, Cost, Profit for date range			

FIG. 56

[illegible]

**FIG. 57**





# 6.4 Daily Purchases by Payment Type Select Date Range


Payment Type		PO ID	PO Date	Amount	First Name	Last Name	Company
Account Payable							
		43,480	1/13/2003 12:13:04PM	1,050.00			ENCORE TICKETS-T
		43,594	1/13/2003 10:35:02AM	250.00			CONCERT CONNECTI
		43,596	1/13/2003 11:17:34AM	375.00			CITY TICKETS
		43,599	1/13/2003 11:47:33AM	330.00			TIMES SQUARE ENT
		43,600	1/13/2003 11:40:59AM	170.00			TICKET WAREHOUS
		43,604	1/13/2003 1:11:59PM	130.00			TICKET KING II
		43,607	1/13/2003 1:44:23PM	400.00			FRONT ROW ENTERT
		43,608	1/13/2003 1:51:56PM	225.00			BARRYS TICKET SE
		43,612	1/13/2003 1:59:02PM	3,800.00			JAME DAY ENTERT
		43,614	1/13/2003 2:26:45PM	230.00			
		43,619	1/13/2003 3:39:23PM	2,700.00			
		43,621	1/13/2003 4:40:51PM	2,700.00			

PO ID	PO Date	Amount	First Name	Last Name	Company
43,624	1/13/2003 6:03:38PM	550.00			
		<u>106,200.00</u>			
		<u>144,737.80</u>			

end of report total

FIG. 59

6.5 Cancelled Orders  
Select date range



### Cancelled Sales

155223	Sold:	2-Jan-03	Total Sale:	\$815.00	Tax	\$0.00
HIDCAN	Completed:		Tickets:	\$800.00	Shipping	\$15.00
Carl	Cancelled:	13-Jan-03			Handling	\$0.00
155613	Sold:	11-Jan-03	Total Sale:	\$990.00	Tax	\$0.00
CANPRI	Completed:		Tickets:	\$975.00	Shipping	\$15.00
Web	Cancelled:	13-Jan-03			Handling	\$0.00
155657	Sold:	12-Jan-03	Total Sale:	\$785.00	Tax	\$0.00
CANPRI	Completed:		Tickets:	\$770.00	Shipping	\$15.00
Web	Cancelled:	13-Jan-03			Handling	\$0.00

sales rep

customer name

FIG. 60

<b>TicketApp Ultra (2.1.945) - [Chicago Sales Tax]</b>																			
<span> File</span> <span> Purchases</span> <span> Sales</span> <span> Manage</span> <span> Reports</span> <span> Windows</span>																			
<div style="float: left; width: 30%;"> <p><b>Settings</b></p> <p>Month: <span style="border: 1px solid black; padding: 2px;">[Month]</span></p> <p>Year: <span style="border: 1px solid black; padding: 2px;">[2003]</span></p> <p>Hide Sales with \$0.00 Tax <input checked="" type="checkbox"/></p> <p>Tax Shipping <input type="checkbox"/> Tax Handling <input type="checkbox"/></p> </div> <div style="float: right; width: 65%;"> <p>Invoice's with both categories F11 to Print Grid</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>ID</th> <th>Comp Date</th> <th>Tax Amt</th> <th>Sale Amt</th> <th>Sale Date</th> </tr> </thead> <tbody> <!-- Empty rows --> </tbody> </table> </div>										ID	Comp Date	Tax Amt	Sale Amt	Sale Date					
ID	Comp Date	Tax Amt	Sale Amt	Sale Date															
<div style="float: left; width: 30%;"> <p><b>Sports</b></p> </div> <div style="float: right; width: 65%;"> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>ID</th> <th>Comp Date</th> <th>Shipping</th> <th>Handling</th> <th>Qty</th> <th>Tix Total</th> <th>Face Total</th> <th>Taxable</th> <th>Est. Tax</th> <th>Invoice Tax</th> </tr> </thead> <tbody> <!-- Empty rows --> </tbody> </table> <div style="margin-top: 10px;"> <span>Print Selected Rows</span> <span>Print Invoice</span> </div> </div>										ID	Comp Date	Shipping	Handling	Qty	Tix Total	Face Total	Taxable	Est. Tax	Invoice Tax
ID	Comp Date	Shipping	Handling	Qty	Tix Total	Face Total	Taxable	Est. Tax	Invoice Tax										
<div style="float: left; width: 30%;"> <p><b>Theatre and Other</b></p> </div> <div style="float: right; width: 65%;"> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>ID</th> <th>Comp Date</th> <th>Shipping</th> <th>Handling</th> <th>Qty</th> <th>Tix Total</th> <th>Face Total</th> <th>Taxable</th> <th>Est. Tax</th> <th>Invoice Tax</th> </tr> </thead> <tbody> <!-- Empty rows --> </tbody> </table> <div style="margin-top: 10px;"> <span>Print Selected Rows</span> <span>Print Invoice</span> </div> </div>										ID	Comp Date	Shipping	Handling	Qty	Tix Total	Face Total	Taxable	Est. Tax	Invoice Tax
ID	Comp Date	Shipping	Handling	Qty	Tix Total	Face Total	Taxable	Est. Tax	Invoice Tax										

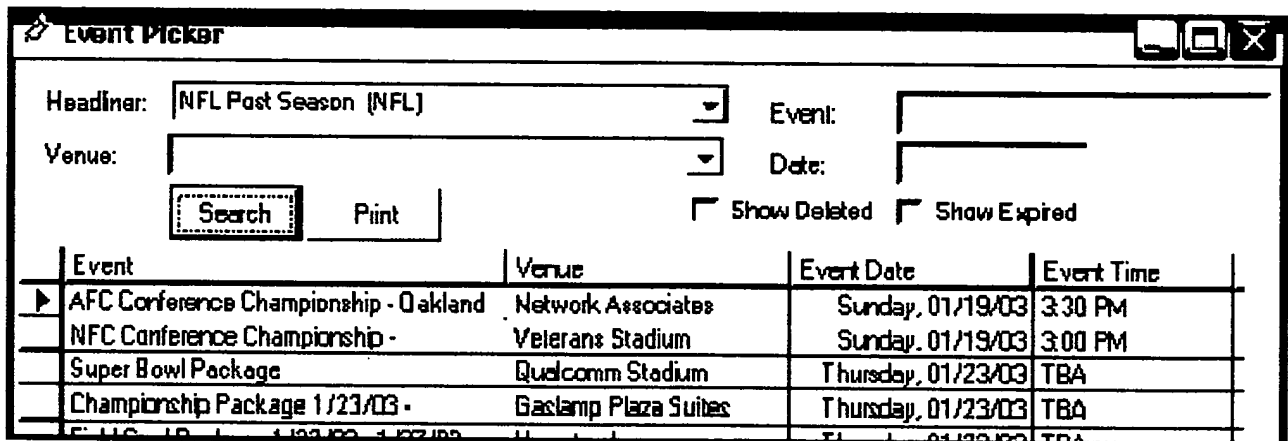
6.7 Chicago Sales Tax Report  
 Select Date Range  
 Prompt "Show sales you charged \$0.00 for?", select yes or no  
 Prompt "Do you charge tax on handling?", select yes or no  
 Prompt "Do you charge tax on shipping?", select yes or no

		<u>Total</u>	<u>Face</u>	<u>Taxable</u>	<u>Should</u>	<u>Am't Taxed</u>	<u>Shipping</u>	<u>Handling</u>
<u>Theatre</u>		<u>Qty</u>	<u>Price</u>			<u>for entire sale</u>		
<u>Web</u>		155,667	2	420.00	0.00	435.00	\$13.05	0.00
							15.00	0.00
							0.00	0.00
							<u>\$0.00</u>	
							<u>\$0.00</u>	

FIG. 62

## 6.8 Purchases for an Event

Provide search criteria



Event Picker

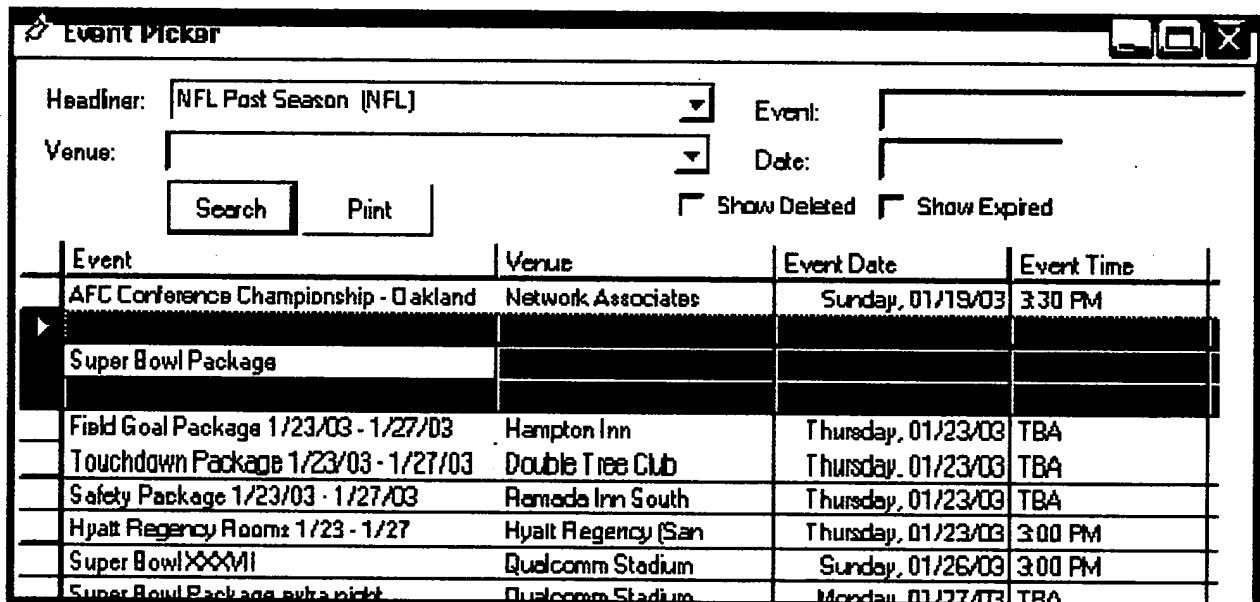
Headliner: NFL Post Season (NFL) Event:

Venue:  Date:

☐ Show Deleted ☐ Show Expired

Event	Venue	Event Date	Event Time
▶ AFC Conference Championship - Oakland	Network Associates	Sunday, 01/19/03	3:30 PM
NFC Conference Championship -	Veterans Stadium	Sunday, 01/19/03	3:00 PM
Super Bowl Package	Qualcomm Stadium	Thursday, 01/23/03	TBA
Championship Package 1/23/03 -	Gaslamp Plaza Suites	Thursday, 01/23/03	TBA

**FIG. 63**



Event Picker

Headliner: NFL Post Season (NFL) Event:

Venue:  Date:

☐ Show Deleted ☐ Show Expired

Event	Venue	Event Date	Event Time
▶ AFC Conference Championship - Oakland	Network Associates	Sunday, 01/19/03	3:30 PM
Super Bowl Package			
Field Goal Package 1/23/03 - 1/27/03	Hampton Inn	Thursday, 01/23/03	TBA
Touchdown Package 1/23/03 - 1/27/03	Double Tree Club	Thursday, 01/23/03	TBA
Safety Package 1/23/03 - 1/27/03	Remada Inn South	Thursday, 01/23/03	TBA
Hyatt Regency Rooms 1/23 - 1/27	Hyatt Regency (San	Thursday, 01/23/03	3:00 PM
Super Bowl XXXVI	Qualcomm Stadium	Sunday, 01/26/03	3:00 PM
Super Bowl Package extra night	Qualcomm Stadium	Monday, 01/27/03	TBA

Select event by highlighting, Select Multiple events by suppressing the Control or Shift keys while highlighting with mouse.

**FIG. 64**

Click the Print button to generate the report

Purchase Orders by Event						
Cost	List	Sold For		Text Ch		
<b>NFC Conference Championship - Philadelphia Eagles vs Tampa Bay Buccaneers (Veterans Stadium (Football)) Sunday, January 19, 2008 2:00 PM Profit: (\$2,350.00)</b>						
Tickets: 11 Sold Tickets: 2						
Purchase Order # 43383						
Tickets: 2						
Profit: \$350.00						
304	01	02	\$250.00	\$425.00	Sold	In Hand
304	01	03	\$250.00	\$425.00	Sold	In Hand
			\$500.00	\$850.00		
PO Date: 1/13/03 Payment: Check Confirm: \$350 paid 1/8, owe \$500 if eagles						
<b>Purchase Order # 43391</b>						
Tickets: 2						
Profit: (\$100.00)						
364	05	05	\$350.00	\$650.00		In Hand
364	05	06	\$350.00	\$650.00		In Hand
			\$700.00	\$1,300.00		
PO Date: 1/13/03 Payment: Ticket Deposit Confirm: BRENT						

FIG. 65

**Provide search criteria.**

Select event by highlighting , Select multiple events by suppressing the Control or Shift keys while highlighting with mouse.

**FIG. 66**

Click the Print button to generate the report



## Event Sales

Super Bowl XXXVII (Qualcomm Stadium (Football)) Sunday, January 26, 2003 3:00 PM

Inv#	Sold	Rep	Customer	Location	Sold	Cost	Profit
153880	1/12/02			Section: FIELD 20 Row: 20 Seats: 13 to 14	3,900.00	2,700.00	1,200.00
153735	1/13/03			Section: CLUB 13 Row: 01 Seats: 11 to 13	3,850.00	4,200.00	1,650.00
153720	1/14/03			Section: FIELD 08 Row: 23 Seats: 07 to 13	27,900.00	21,150.00	6,750.00
153689	1/13/03			Section: CLUB 03 Row: 01 Seats: 14 to 15	5,900.00	4,300.00	1,600.00
153707	1/13/03			Section: PLAZA 12 Row: 07 Seats: 01 to 02	4,100.00	3,800.00	300.00
153718	1/13/03			Section: CLUB 03 Row: 01 Seats: 16 to 17	5,900.00	4,300.00	1,600.00
153685	1/13/03			Section: CLUB 03 Row: 02 Seats: 08 to 17	29,500.00	21,500.00	8,000.00
153725	1/13/03			Section: VIEW 56 Row: 13 Seats: 05 to 10	8,700.00	7,200.00	1,500.00
153725	1/13/03			Section: VIEW 56 Row: 13 Seats: 17 to 20	5,800.00	4,800.00	1,000.00
					40	97,550.00	73,950.00
					40	97,550.00	73,950.00
					Report Totals:		
					40	97,550.00	73,950.00
					40	97,550.00	73,950.00

FIG. 67



- 6.10 Event Sales Timeline (Weekly)
- 6.11 Event Sales Timeline (Daily)

Headliner:

NFL Post Season (NFL)

▼

Venue:

▼

Event:

Date:

Search

Print

Show Deleted

Show Expired

Event	Venue	Event Date	Event Time
AFC Conference Championship - Oakland	Network Associates	Sunday, 01/19/03	3:30 PM
NFC Conference Championship - Super Bowl Package	Veterans Stadium	Sunday, 01/19/03	3:00 PM
Championship Package 1/23/03 - Field Goal Package 1/23/03 - 1/27/03	Qualcomm Stadium	Thursday, 01/23/03	TBA
Touchdown Package 1/23/03 - 1/27/03	Gaslamp Plaza Suites	Thursday, 01/23/03	TBA
Safety Package 1/23/03 - 1/27/03	Hampton Inn	Thursday, 01/23/03	TBA
Hyatt Regency Rooms 1/23 - 1/27	Double Tree Club	Thursday, 01/23/03	TBA
Super Bowl XXXVII	Ramada Inn South	Thursday, 01/23/03	TBA
Super Bowl Package extra night	Hyatt Regency (San	Thursday, 01/23/03	3:00 PM
Super Bowl XXXVIII	Qualcomm Stadium	Sunday, 01/26/03	3:00 PM
	Qualcomm Stadium	Monday, 01/27/03	TBA
	Reliant Stadium (Football)	Sunday, 02/01/04	TBA
Super Bowl XXXI	Ford Field	Sunday, 02/05/06	TBA

Provide Search criteria.

Select event by highlighting, Select Multiple events by suppressing the Control or Shift keys while highlighting with mouse.

FIG. 68



Sunday, January 26, 2003  
3:00 PM

Event ID: 110,289	Super Bowl XXXVII	Qualcomm Stadium (Football)
Week 3	Monday, January 13, 2003	
	Lower Level Goal to 30 Yard Line	B
	Lower Level Corner Endzone	C
	Lower Level Endzone	D
	Upper Level Endzone	H

**FIG. 69**

Headliner:

NFL Post Season (NFL)

Venue:

Search

Print

Event:

Event:

Date:

☐ Show Deleted
 ☐ Show Expired

Event	Venue	Event Date	Event Time
AFC Conference Championship - Oakland	Network Associates	Sunday, 01/19/03	3:30 PM
NFC Conference Championship - Super Bowl Package	Veterans Stadium Qualcomm Stadium	Sunday, 01/19/03 Thursday, 01/23/03	3:00 PM TBA
Championship Package 1/23/03 - Field Goal Package 1/23/03 - 1/27/03	Gessamp Plaza Suites Hampton Inn	Thursday, 01/23/03 Thursday, 01/23/03	TBA TBA
Touchdown Package 1/23/03 - 1/27/03	Double Tree Club	Thursday, 01/23/03	TBA
Safety Package 1/23/03 - 1/27/03	Ramada Inn South	Thursday, 01/23/03	TBA
Hyatt Regency Room: 1/23 - 1/27 Super Bowl XXXVII	Hyatt Regency (San) Qualcomm Stadium	Thursday, 01/23/03 Sunday, 01/26/03	3:00 PM 3:00 PM
Super Bowl Package extra night Super Bowl XXXVIII	Qualcomm Stadium Reliant Stadium (Football)	Monday, 01/27/03 Sunday, 02/01/04	TBA TBA
Super Bowl XI	End Field	Sunday, 02/05/06	TBA

**Select event by highlighting, Select Multiple events by suppressing the Control or Shift keys while highlighting with mouse.**

FIG. 70

Select the Print button to generate the report.

Event ID: 110,289	Super Bowl XXXVII Qualcomm Stadium (Football)	Sunday, January 26, 2003 3:00 PM		
Week 2	Friday, January 10, 2003			
Lower Level Corner Endzone	C	2	\$1,775.00	\$1,350.00
Upper Level Corner Endzone	G	4	\$0.00	\$1,250.00
Week 3	Monday, January 13, 2003			
Lower Level 25 to 50 Yard Line	A	9	\$0.00	\$3,138.89
Lower Level Goal to 30 Yard Line	B	28	\$2,878.57	\$2,201.79
Lower Level Corner Endzone	C	26	\$1,304.81	\$1,448.08
Lower Level Endzone	D	12	\$1,204.17	\$1,217.50
Upper Level Corner Endzone	G	2	\$0.00	\$1,250.00
Upper Level Endzone	H	10	\$1,450.00	\$1,200.00
Grand Totals for Event				
Lower Level 25 to 50 Yard Line	A	9	\$0.00	\$3,138.89
Lower Level Goal to 30 Yard Line	B	28	\$2,878.57	\$2,201.79
Lower Level Corner Endzone	C	26	\$1,338.39	\$1,441.07
Lower Level Endzone	D	12	\$1,204.17	\$1,217.50
Upper Level Corner Endzone	G	6	\$0.00	\$1,250.00
Upper Level Endzone	H	10	\$1,450.00	\$1,200.00

FIG. 71

[illegible]

**FIG. 72**

Headliner:

NFL Post Season (NFL)

Venue:

Event:

Date:

Search

Print

☐ Show Deleted
 ☐ Show Expired

Event	Venue	Event Date	Event Time
AFC Conference Championship - Oakland	Network Associates	Sunday, 01/19/03	3:30 PM
NFC Conference Championship - Super Bowl Package	Veterans Stadium Qualcomm Stadium	Sunday, 01/19/03 Thursday, 01/23/03	3:00 PM TBA
Championship Package 1/23/03 - Field Goal Package 1/23/03 - 1/27/03	Geslamp Plaza Suites Hampton Inn	Thursday, 01/23/03 Thursday, 01/23/03	TBA TBA
Touchdown Package 1/23/03 - 1/27/03	Double Tree Club	Thursday, 01/23/03	TBA
Safety Package 1/23/03 - 1/27/03	Ramada Inn South	Thursday, 01/23/03	TBA
Hyatt Regency Rooms 1/23 - 1/27	Hyatt Regency (San Qualcomm Stadium	Thursday, 01/23/03 Sunday, 01/26/03	3:00 PM 3:00 PM
Super Bowl XXXIII	Qualcomm Stadium	Monday, 01/27/03	TBA
Super Bowl XXXIII	Reliant Stadium (Football)	Sunday, 02/01/04	TBA
Super Bowl XXXI	Ford Field	Sunday, 02/05/06	TBA

**Provide Search criteria.**

**Select event by highlighting, Select Multiple events by suppressing the Control of Shift keys while highlighting with mouse.**

**FIG. 73**

## 6.14 Daily Totals

Automatically Generates

\*Report is date inclusive in descending order

Daily Sales Report			
<u>Date</u>	<u>Sell Price</u>	<u>Cost</u>	<u>Profit</u>
Tuesday, January 14, 2003	90,965.00	67,968.00	22,997.00
Monday, January 13, 2003	75,860.00	52,184.41	23,675.59
Friday, January 10, 2003	22,105.00	14,834.58	7,270.42
Thursday, January 9, 2003	29,343.25	18,987.22	10,356.03
Wednesday, January 8, 2003	18,675.00	11,012.57	7,662.43
Tuesday, January 7, 2003	27,690.00	18,040.32	9,649.68
Monday, January 6, 2003	30,317.50	27,292.91	3,024.60
Saturday, January 4, 2003	2,015.00	1,390.00	625.00

**FIG. 74**

**Reports**

**Sales Reports**

Begin Date: 01/14/03  
End Date: 01/14/03

Sales Reps: (All)

☒ Completed Date   ☐ Sale Date

Sales Report	Commission
Sales Report 2	SalesRep Totals
Customer Type	SalesRep Totals W/Order Type
Referral	Order Type

(Abilizer) Web - 116  
 (Circles) Web - 1  
 (Circles) Web - 10  
 (Circles) Web - 11  
 (Circles) Web - 119  
 (Circles) Web - 120  
 (Circles) Web - 124  
 (Circles) Web - 142  
 (Circles) Web - 152  
 (Circles) Web - 153  
 (Circles) Web - 183

**SELECT A DATE RANGE**

**DATE RANGE CRITERIA**

**Narrow search to specific Sales Rep or leave unselected to search all**

**FIG. 75**



## Sales Report

Sales Report provides sales information broken down by Sales Rep.

\*Customer Type, Referral, Commission and Order Type Reports provide similar information.

### (Overture) Web

Jimmy Buffett (American Airlines Arena (End Stage)) Thursday, February 13, 2003 8:00 PM

155745

Sold: 13-Jan-03 Count: 4

Completed: 14-Jan-03 Section: 104 Row: 21 Seats: 03 to 06

Sol	Cost	Pro
\$560.00	\$396.00	\$164.00
<u>\$560.00</u>	<u>\$396.00</u>	<u>\$164.00</u>
SalesRep Totals:	\$560.00	\$164.00

SalesRep Totals



## Sales Report by Sales Representative

01/14/03

\*SalesRep Total with Order Type provides similar information

# Sales	# Tickets	TotalCost	TotalPrke	Profit	Markup%	Margin%	Shipping	Fees	Tax	Discnt
1	4	396.00	560.00	164.00	41.52%	29.34%	15.00	0.00	0.00	0.00
4	13	2,157.00	2,815.00	658.00	30.52%	23.38%	60.00	0.00	0.00	0.00
1	2	2,700.00	3,500.00	800.00	29.64%	22.86%	0.00	0.00	0.00	0.00
1	2	2,700.00	3,500.00	800.00	29.64%	22.86%	0.00	0.00	0.00	0.00

FIG. 76